LANXESS – FY 2007 Results Call

Prepared to deliver on ambitious targets

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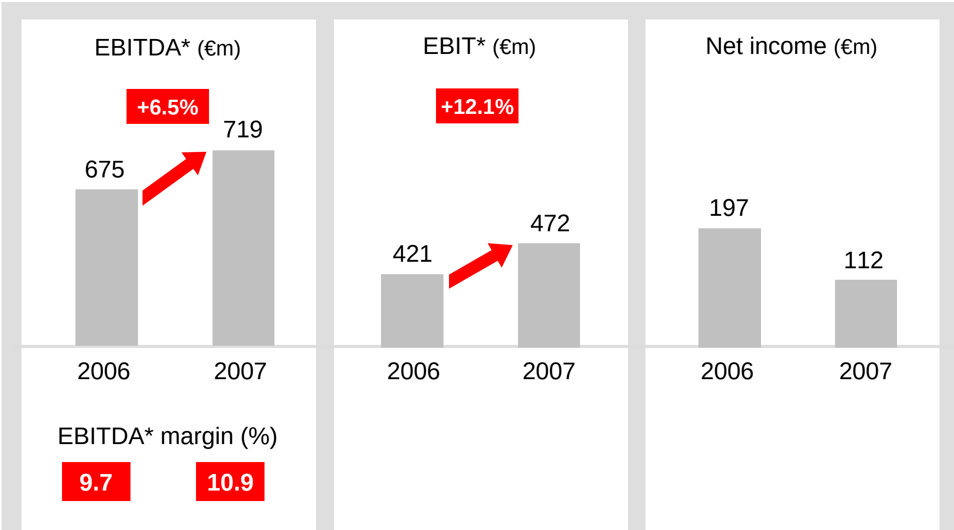
Agenda

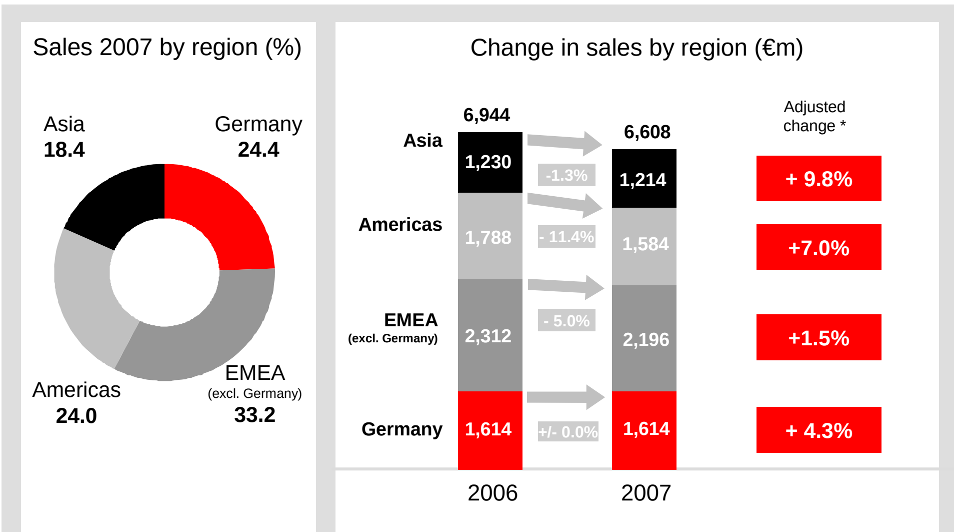
1. Business highlights FY 2007 and strategy update
2. Financial review FY and Q4 2007
3. Macroeconomic environment 2008 and outlook

Underlying earnings further improved



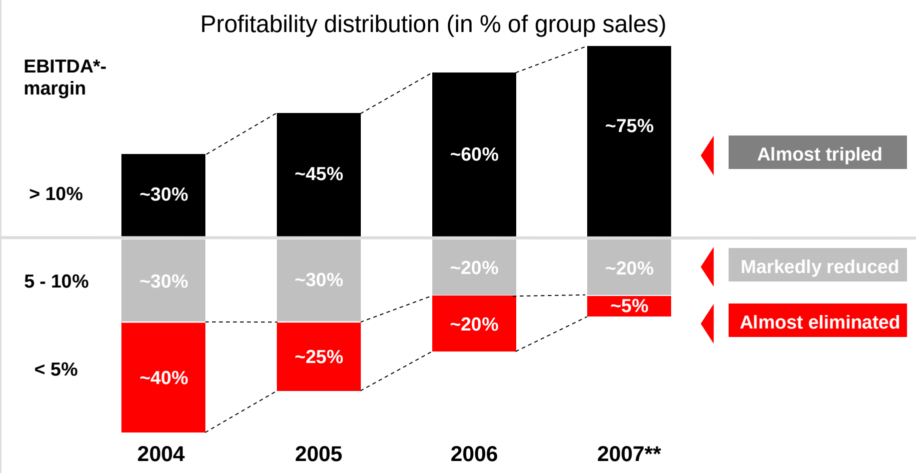
* pre exceptionals,

Sales growth in Asia, Americas and Germany



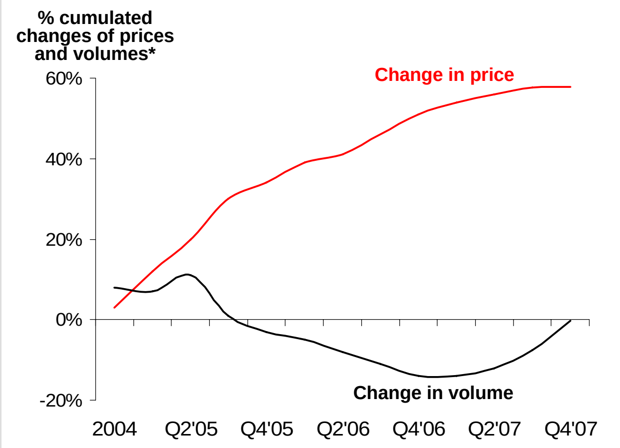
* portfolio- and currency-adjusted

Share of profitable businesses further increased



* Pre exceptionals; ** except for BU Lustran Polymers Q4/2007

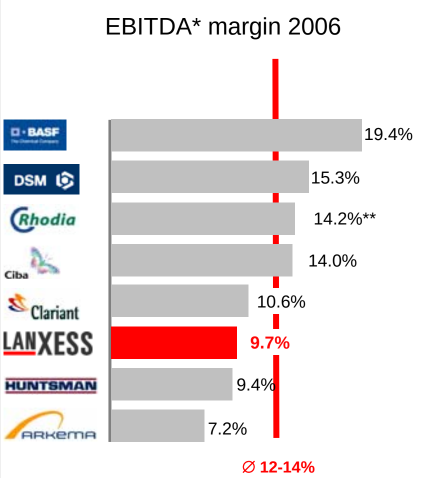
Three years of consistent price increases

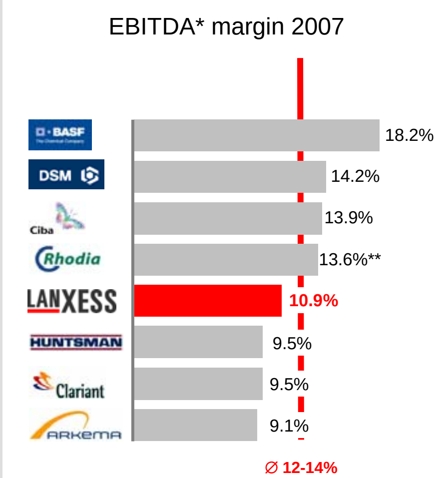


1. Consistent and timely price increases to pass on rising costs of raw materials
2. Internal cost reduction and efficiency improve-ments were not passed on
3. Minor reduction of volume to support aggressive pricing strategy

* Cumulated price and volume changes vs. 2003

LANXESS about to close the gap to the peer-group



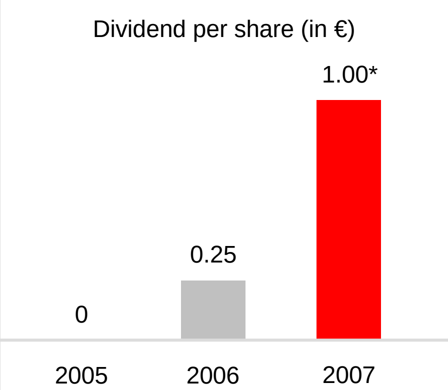


Source: company websites; ** without earnings from carbon emission rights

* pre exceptionals

March 2008 FY 2007 Results Call Presentation Chart-No. 9 LANXESS

Significant increase of dividend



- Proposal to pay out a dividend of €1.00 per share*
- Total payout ~€83 m
- Dividend-yield** of 3%

* planned; **based on year-end 2007 share price of € 33.60

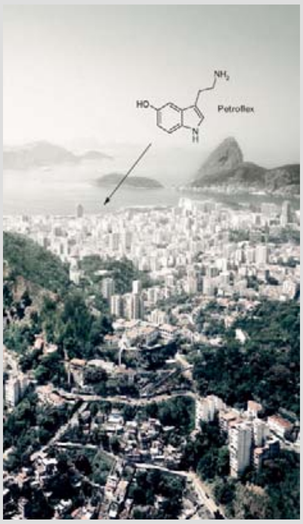
March 2008 FY 2007 Results Call Presentation Chart-No. 10 LANXESS

External growth successfully achieved

Portfolio strengthened

- Profitability of the Leather business unit's chrome chemicals activities boosted by the acquisition **of Chrome International South Africa Ltd. (CISA)** from Dow Chemical and the complete integration into the LANXESS Group
- Strong position in the Latin American growth market expanded by the **acquisition of Brazilian rubber producer Petroflex**

Sustained value creation through external growth



Organic growth: continuing expansion into Asia

LANXESS goes Asia

- **China**: expansion of activities through the construction of four new production facilities and a development center
- **India**: future-oriented investment in the construction of a production site for ion exchange resins and rubber chemicals
- **Singapore**: decision to build a leading technology butyl rubber plant; capital expenditure of EUR 400 million is largest in LANXESS's history

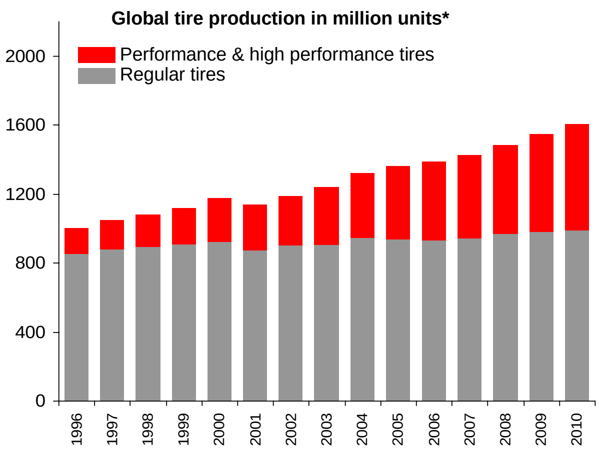
Strengthening the presence in Asia

Outlook for our largest segment Performance Polymers is positive

Performance Polymers

- We are well positioned to participate in the growth from mobility and high-performance tire trends which will be serviced by our additional butyl capacities.
- LANXESS has indicative volume commitments from customers up to the full available capacity of BTR
- Q1 started well, European and Asian rubber markets hold up strong against the U.S.
- We are confident regarding the short- to midterm development of this segment

Tire production with stable growth dynamics



Average growth of ~3.4% over 14 years

Supported by several trends:

- High Performance tires
- Tire Design towards SUV tires and larger rim diameters
- Radialization (tubeless vs. tube tires)
- Ecological tires, using high performance rubber

Source: LMC International, vehicles incl. light vehicles, medium and heavy truck tires

Our customers' soundbites in February 2008 sound promising

"Our fourth quarter [2007] results show significant gains as we drive sales of our higher-margin premium product lines…This is especially true in our emerging markets businesses in Eastern Europe, Asia and Latin America. In aggregate, these three businesses grew sales 20 percent…"

"Raw material and energy costs are anticipated to continue to increase…In the Americas, management projects unit sales to remain on par with the previous year in passenger car and light truck tires…In Europe, management expects unit sales gains in passenger car, light truck and bus tires over the prior year."

"Michelin expects tire markets to be driven by the dynamics of the emerging countries."

"For 2008, we are targeting a sales volume above that of the pro forma 2007 sales figure… In 2009, we intend to generate growth of around 5% in line with our strategic goals. All divisions will contribute towards in-creasing consolidated sales,"

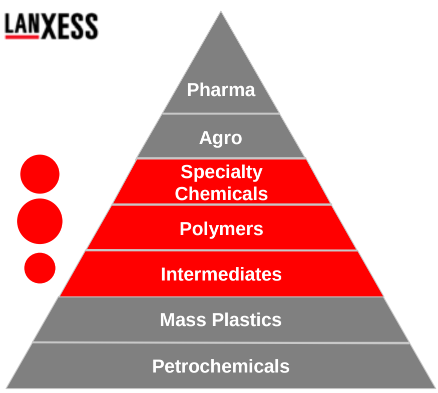
Portfolio optimization systematically continued

Realignment milestones 2007

- Volatile ABS plastics business of Lustran Polymers placed into newly formed company INEOS ABS
- Subsidiary Borchers sold to the OM Group
- Technical Services group function carved out and realigned as independent subsidiary ALISECA

Specialty chemicals group at the core of the chemical industry

Segmentation of the chemical industry



Feedstock, gas and oil

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FY 2007 financial overview: strong performance with both volume and price increases

(€ m)	FY 2006	FY 2007	Δ in %
Sales	6,944	6,608	-4.8%
EBITDA pre except.	675	719	6.5%
margin	9.7%	10.9%	
Net Income	197	112	-43.1%
Net Financial Debt	511	460	-10.0%
Net Working Capital	1,369	1,217	-11.1%
Capex	267	284	6.4%
Employees	16,481	14,610	-11.4%

- Underlying sales growth based on increased volumes and higher prices. Portfolio changes (LUP, TPC) and unfavourable currency effects reduce reported sales
- Again strong margin improvement and absolute EBITDA increase despite exit of TPC and negative currency effects
- Net income burdened mainly by LUP transaction one-offs
- Headcount reduction due to portfolio adjustment and restructuring

Margin and EBITDA targets 2007 delivered

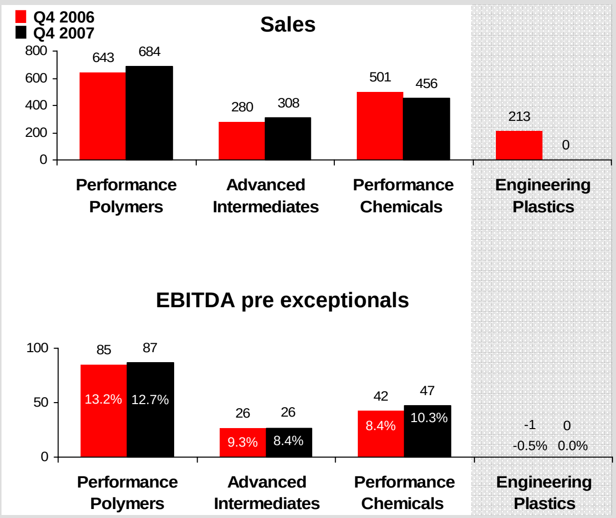
Streamlined portfolio delivers higher results

(€ m)	FY 2006	FY 2007	∆ in %
Sales	**6,944**	**6,608**	**-5%**
Cost of sales	-5,404	-5,147	-5%
SG&A	-1,020	-915	-10%
R&D	-87	-88	1%
Other op. income / expense	-57	-243	>100%
thereof exceptionals	-45	-257	>100%
EBIT	**376**	**215**	**-43%**
Net Income	**197**	**112**	**-43%**
EBITDA	638	513	-20%
thereof exceptionals	-37	-206	>100%
EBITDA pre exceptionals	**675**	**719**	**7%**

- Price increases (+1.7%) and higher volumes (+3.3%) more than offset unfavourable currency (-3.4%). Even portfolio changes (-6.4%) were partly compensated
- Reduction of overhead costs supports performance improvements
- Exceptionals driven mainly by the exit of BU LUP and restructuring expenses
- EBITDA again improves to top end of guidance

Third year with improved operational performance

A decent quarter across all businesses



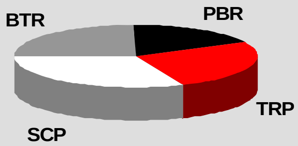
- Operationally, sales increased in all segments (Price +0,2%, Volume +7.4%, FX -4.2%, Portfolio -15.5%). Performance Chemicals reports lower sales mainly due to the absence of BU TPC
- Engineering Plastics only consists of BU LUP which was transferred into a JV as of Sept. 30, 2007
- Sound EBITDA performance on the basis of continuing healthy demand
- Performance Chemicals EBITDA improves as several BUs overcompensate the absence of BU TPC

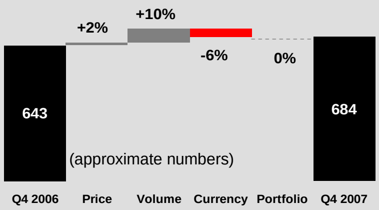
Performance Polymers: continued strong performance throughout all businesses

(€ m)	Q4 2006	Q4 2007
Sales	**643**	**684**
EBIT	57	60
Depr. / Amort.	27	27
EBITDA	84	87
EBITDA pre except.	**85**	**87**
Margin	13.2%	12.7%
Capex	**61**	**61**

- Sales rise on the basis of a simultaneous increase in prices and volumes in all BUs, more than offsetting adverse currency effects
- Capacity additions in BTR, SCP and PBR production line re-start in Orange, USA, matched with sound market demand
- BTR compares to weak volume in Q4 2006 due to a strike at a customer
- Mainly strong Asian demand supports volume growth and slight price increases in PBR
- Overall, margin almost stable on high level, despite negative currency effects

Sales by BU:



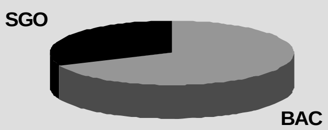


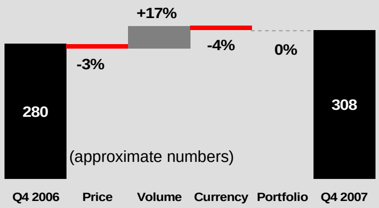
Advanced Intermediates: solid demand in both business units

(€ m)	Q4 2006	Q4 2007
Sales	**280**	**308**
EBIT	16	16
Depr. / Amort.	10	10
EBITDA	26	26
EBITDA pre except.	**26**	**26**
Margin	9.3%	8.4%
Capex	**13**	**22**

- Sales increased mainly on higher volumes in both business units, more than offsetting unfavorable currency effects
- BAC with sound operational performance, notably from agro markets. EBITDA again strong despite time lag to pass-on risen raw material prices (n-Butane). Sales price increases have been announced in Q1 2008
- SGO with good development mainly in pharma and agro end markets. Price / volume deviations must be seen in context of the project related nature of SGO: after project transitions, high prices and low volumes in pilot phase compare to regular prices and higher volumes in delivery phase

Sales by BU:



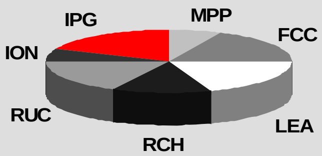


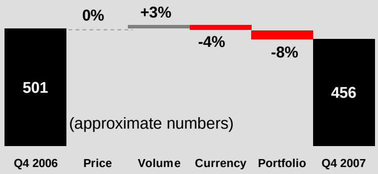
Performance Chemicals: significant margin improvement fuelled by almost all businesses

(€ m)	Q4 2006	Q4 2007
Sales	**501**	**456**
EBIT	17	14
Depr. / Amort.	25	23
EBITDA	42	37
EBITDA pre except.	**42**	**47**
Margin	8.4%	10.3%
Capex	**25**	**32**

- The absence of TPC and adverse currency effects account for the reduction in sales
- Impact from weak U.S.-construction industry on IPG almost completely compensated by strong eastern European demand
- LEA experiences strong volumes in sodium-dichromate and benefits from strong chrome ore pricing
- Specifically MPP, RCH and ION increase their profitability in this seasonally weaker quarter

Sales by BU:





Balance Sheet: prepared to accommodate Petroflex in 2008

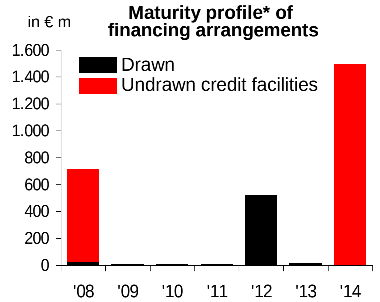
(€ m)	Dec 31, 2006	Dec 31, 2007
Non-current Assets	**1,730**	**1,806**
Intangible assets	41	33
Property, plant & equipment	1,465	1,459
Equity investments	5	33
Other investments	4	1
Financial assets	37	85
Deferred taxes	84	93
Other non-current assets	94	102
Current Assets	**2,475**	**2,243**
Inventories	1,047	895
Trade accounts receivable	924	809
Financial assets	113	200
Other current assets	220	150
Liquid assets	171	189
Total Assets	**4,205**	**4,049**

(€ m)	Dec 31, 2006	Dec 31, 2007
Stockholders' Equity	**1,428**	**1,525**
thereof minority interest	25	17
Non-current Liabilities	**1,554**	**1,456**
Pension & post empl. provisions	520	470
Other provisions	271	242
Financial liabilities	632	601
Tax liabilities	38	36
Other liabilities	36	47
Deferred taxes	57	60
Current Liabilities	**1,223**	**1,068**
Other provisions	354	371
Financial liabilities	84	65
Trade accounts payable	602	487
Tax liabilities	36	16
Other liabilities	147	129
Total Equity & Liabilities	**4,205**	**4,049**

Strong backbone in turbulent financial markets

Backbone of liquidity is the 7-year revolving credit facility maturing in 2014

- Early refinancing of syndicated credit facility in 2007, to extend and diversify maturity profile
- Facility increased by €250 m to €1.5 bn
- Maturity is November 2014
- Despite credit market turbulences, new tenor of 7 years, which reflects strong commitment of bank consortium



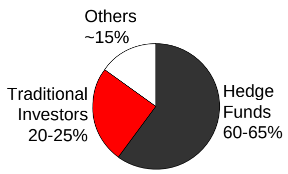
Net financial debt: €460 m as per Dec. 31, 2007

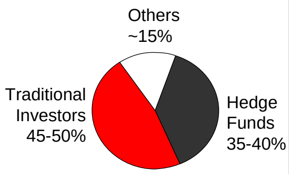
* Major instruments

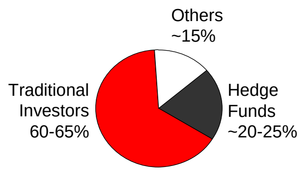
Another proof of LANXESS‘ strong bank relationships

Shareholder structure has clearly shifted towards traditional investors

Dec 2005		Dec 2006		Feb 2008	
Greenlight:	5.02%	Greenlight:	5.02%	Barclays	10.63%
		Fidelity	5.02%	Dodge & Cox	10.25%
				TPG-Axon	5.12%
				AXA	4.11%
				JPMorgan	3.03%
				AQR Capital	3.01%







All data according to public filings; “Others”: retail, employees

Good cash generation

(€ m)	FY 2006	FY 2007
Profit before Tax	**287**	**172**
Depreciation & amortization	262	298
Gain from sale of assets	-2	-3
Result from investment in associate	16	1
Financial result	21	-4
Cash tax payments	-68	-114
Changes in other assets and liabilities	11	199
Operating Cash Flow before changes in WC	**527**	**549**
Changes in Working Capital	-118	-79
Operating Cash Flow	**409**	**470**
Investing Cash Flow	**-207**	**-335**
thereof Capex	-267	-284
Financing Cash Flow	**-164**	**-115**

- Profit before tax burdened mainly by exceptional expenses of €257 m in connection with the LUP JV and for restructuring
- Changes in other assets / liabilities mainly mirror non-cash character of expenses related to the LUP JV
- Lower increase of working capital
- Operating cash flow 2007 contains ~€70 m restructuring cash out
- Investing cash flow comprises
  - In 2006: Cash-in for sale of BU FIB, PAP and iSL
  - In 2007:
    - Cash-in for sale of BU TPC and Borchers
    - Payout for CISA
    - Cash infusion to Currenta / BIS for previous year's loss
    - CTA contribution

Cash generation from a healthy business

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3. **Macroeconomic environment 2008 and outlook**

LANXESS expects to maintain a sound performance even in a more demanding macro-environment

Macro-economic environment and regional overview

- LANXESS: Good start into 2008
- Asian markets, particularly China and India with continued good momentum. In addition, positive development in Latin America, especially Brazil
- Further weakening of the U.S. economy expected in 2008, especially in the automotive and construction industry.
- European demand on supportive level, good Eastern European momentum, however slowdown of growth in certain regions
- Crude oil and derivatives are expected to remain on high and volatile level

LANXESS reiterates targets in a more demanding economic environment

EBITDA* margin: Peer group profitability	2008 ~~2009~~
No business < 5% EBITDA* margin	2008 ~~2009~~
Investment grade rating	✓

* EBITDA figures pre exceptionals; excluding acquisitions

LANXESS

Energizing Chemistry

Appendix

Technical input for model-building

Assumptions / facts on 2008

Housekeeping

- No earnings contribution from LUP (2007: €20 m EBITDA*)
- Additional expenses for growth in MPP, ION: ~€8 m
- Closing of Petroflex acquisition expected in Q2 2008
- Related rise in net financial debt: ~€300 m
- Capex ‘08 €330-€350 m
- Dividend-payout: €83.2 m
- Capex for new BTR plant: up to €400 m in 2009-2011

Exceptionals

- FY 2008 exceptional expenses: ~€70 m
- FY 2008 exceptional cash outs: ~€140 m

* pre exceptionals

LANXESS manages its currency exposure

Items to bear in mind with regard to foreign currency fluctuations

- Generally, a weak U.S. Dollar burdens our results
- Sensitivity: Based on our annual net exposure, a change of 1 cent of the exchange rate of the U.S. Dollar to the Euro affects our EBITDA by €5-6 m
- However, the actual impact may be significantly lower due to our rolling hedging policy

Portfolio management has continuously strengthened the company

Divested
Acquired

	Sales	EBITDA* margin	Cyclicality	Business Driver
Fibers	~€100 m	<5%	High	Market shifting to Asia
Paper	~€240 m	<5%	Moderate	High industry consolidation
Textile Processing Chem.	~€150 m	5-10%	Moderate	Market shifting to Asia
Lustran Polymers	~€900 m	<5%	High	Overcapacity, Commoditization
CISA	~€20 m	n.a.	Low	Upstream Integration
Petroflex	~€500 m	>10%	Low	Global mobility trends

* Pre exceptionals

Updated restructuring savings

Phase I+II+III+IV (€ m)	2005	2006	2007	2008e	2009e
P&L Expenses	-166	-31	-41	-35	-5
Cash outs	-10	-89	-70	-120	-5
Headcount reduction	~540	~650	~280	~40	0
Cost reduction vs. prior year	**10**	**55**	**50**	**50**	**40**
Cost reduction cumulative	10	65	115	165	205
EBITDA improvement vs. prior year	**10**	**50**	**35**	**35**	**25**
EBITDA improvement cumulative	10	60	95	130	155

5
50
5

Restructuring implementation continues according to plan

Exceptional items incurred in Q4 2006 and 2007

(€ m)	Q4 2006		Q4 2007		
	Exceptional	thereof D&A	Exceptional	thereof D&A	
Performance Polymers	1	0	0	0	"Rubber" Litigation (TRP)
Advanced Intermediates	0	0	0	0	
Performance Chemicals	0	0	12	2	Restructuring
Engineering Plastics	0	0	0	0	
Reconciliation	-2	7	34	-3	Restructuring / M&A
Total	**-1**	**7**	**46**	**-1**	

Negative figures indicate exceptional income due to a release of provisions (mainly TPC) respectively asset write-ups slightly overcompensating exceptional expenses

Exceptional items incurred in FY 2006 and 2007

(€ m)	FY 2006		FY 2007		
	Exceptional	thereof D&A	Exceptional	thereof D&A	
Performance Polymers	2	0	0	0	"Rubber" Litigation (TRP)
Advanced Intermediates	0	0	0	0	
Performance Chemicals	1	0	16	2	Restructuring
Engineering Plastics	0	0	196	51	Write off BU LUP
Reconciliation	42	8	45	-2	Restructuring / M&A
Total	**45**	**8**	**257**	**51**	

Q4 2007 financial overview: EBITDA improvement in absolute and margin terms

(€ m)	Q4 2006	Q4 2007	Δ in %
Sales	**1,666**	**1,465**	**-12.1%**
EBITDA pre except.	**105**	**114**	**8.6%**
margin	6.3%	7.8%	
Net Income	**2**	**5**	**>100%**
Net Financial Debt	**511**	**460**	**-10.0%**
Working Capital	**1,369**	**1,217**	**-11.1%**
Capex	**120**	**114**	**-5.0%**
Employees	**16,481**	**14,610**	**-11.4%**

- Underlying sales growth mainly based on increased volumes.
- Mainly portfolio changes (LUP, TPC) and unfavourable currency effects reduce reported sales
- Again strong improvement of margin and absolute EBITDA
- Net income burdened mainly by restructuring one-offs
- Headcount reduction due to portfolio adjustment and restructuring

Rounding off an operationally successful year

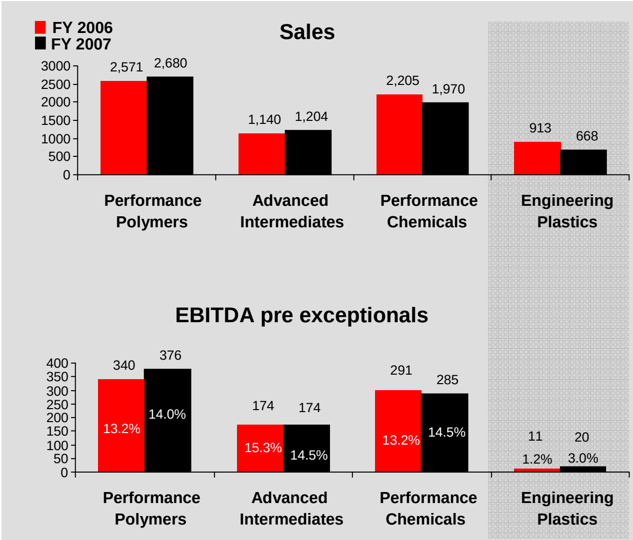
Solid performance in the traditionally weaker fourth quarter

(€ m)	Q4 2006	Q4 2007	Δ in %
Sales	**1,666**	**1,465**	**-12%**
Cost of sales	-1,356	-1,165	-14%
SG&A	-249	-222	-11%
R&D	-20	-19	-5%
Other op. income / expense	-2	-54	>100%
thereof exceptionals	1	-46	n.m.
EBIT	**39**	**5**	**-87%**
Net Income	**2**	**5**	**>100%**
EBITDA	113	67	-41%
thereof exceptionals	8	-47	n.m.
EBITDA pre exceptionals	**105**	**114**	**9%**

- Good operational improvement with higher volumes of 7.4% and price increases of 0.2%
- Reported sales decrease mainly due to portfolio changes (-15.5%) and unfavourable currency effects (-4.2%)
- Exceptionals were mainly attributable to restructuring measures
- EBITDA pre exceptionals increases significantly

Improvements as planned on our way to match peer performance

A year of strong operational performance



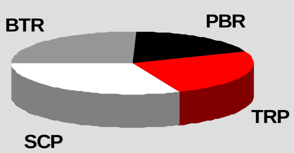
- Simultaneous volume and price increases fuel underlying sales growth in all segments
- Reported sales decline in Performance Chemicals and Engineering Plastics due to important portfolio adjustments
- Margins in Performance Polymers and Performance Chemicals improved, as new capacities are welcomed by the market and performance laggards have been divested
- Advanced Intermediates maintains its high contribution
- Margin expansion in Performance Chemicals on the basis of an improved portfolio

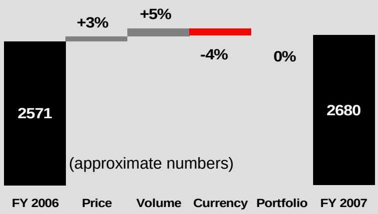
Performance Polymers: Overall margin expansion based on solid price and volume increases

(€ m)	FY 2006	FY 2007
Sales	**2,571**	**2,680**
EBIT	238	273
Depr. / Amort.	100	103
EBITDA	338	376
EBITDA pre except.	**340**	**376**
Margin	13.2%	14.0%
Capex	**126**	**139**

- Sales rise on the basis of a simultaneous increase in prices and volumes in all BUs, more than offsetting adverse currency effects
- Capacity additions in BTR, SCP and PBR production line re-start in Orange, USA, matched with sound market demand
- BTR compares to lower volume 2006 due to a strike at a customer
- Overall margin further improved despite high raw material prices. Weak USD weighs on results

Sales by BU:



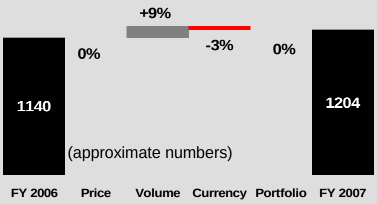


Advanced Intermediates: Strong operational growth based on volumes in both units

(€ m)	FY 2006	FY 2007
Sales	**1,140**	**1,204**
EBIT	136	137
Depr. / Amort.	38	37
EBITDA	174	174
EBITDA pre except.	**174**	**174**
Margin	15.3%	14.5%
Capex	**38**	**52**

- Sales increased mainly on higher volumes in both business units, more than offsetting unfavorable currency effects
- BAC with sound performance based on slight price increases and strong rise in volumes, among others from agro markets.
- SGO with good development mainly in pharma and agro end markets. Price / volume deviations must be seen in context of the project related nature of SGO: after project transitions, high prices and low volumes in pilot phase compare to regular prices and higher volumes in delivery phase

Sales by BU:

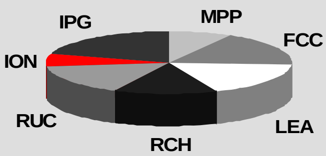


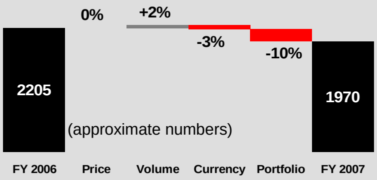
Performance Chemicals: Significant margin improvement based on portfolio adjustment

(€ m)	FY 2006	FY 2007
Sales	**2,205**	**1,970**
EBIT	200	183
Depr. / Amort.	90	88
EBITDA	290	271
EBITDA pre except.	**291**	**285**
Margin	13.2%	14.5%
Capex	**62**	**69**

- The absence of TPC, PAP and adverse currency effects account for the reduction in sales
- Improved EBITDA performance mainly in the business units LEA, IPG and RCH almost completely offset the absence of the contribution of TPC and weaker results of RUC
- LEA experiences strong volumes in sodium-dichromate and benefits from strong chrome ore pricing
- IPG managed to overcompensate any impact from weak U.S.-construction industry by strong eastern European demand

Sales by BU:





Engineering Plastics: reporting ceased as BU LUP was transferred into a joint venture

(€ m)	FY 2006	FY 2007
Sales	**913**	**668**
EBIT	10	-176
Depr. / Amort.	1	51
EBITDA	11	-125
EBITDA pre except.	**11**	**20**
Margin	1.2%	3.0%
Capex	**26**	**17**

- As per Sept. 30th, LUP is accounted for as financial investment. The reporting for the Segment Engineering Plastics will therefore be ceased by year-end
- Hence 2007 only consists of nine months sales contribution
- LUP performance improved from last year's level, however remained significantly below our expectations

Giving the market's reaction a brief sanity check

Summer 2005:	Shareprice of €22-23 vs	March 5, 2008: Shareprice of €23,76
EBITDA[1]	market expectation: ~€540 m	€719 m in 2007
Profitability[2]	~7.8%	10.9%
Net debt[3]	€1,250 m	€460 m
Portfolio	still incl. LUP, FIB, PAP, TPC	all divested
Bayer paym. terms	~€130 m outstanding	completely paid
Anti-trust	~€100 m outstanding	resolved
Headcount[4]	18,282	14,610
Restructuring	Phase 1+2 announced	Phase 1+2 implemented, 3+4 ongoing
Cyclicality	higher	lower
Track record	none	12 quarters of delivery
Trading Multiple	~5x	~4.0x
Liquidity	short term	long term
Dividend policy	no policy	dividend yield on market level
Rating	S&P: weak BBB-	S&P: BBB flat, Moody's: Baa2

[1] Pre exceptionals; [2] EBITDA* margin; [3]as per summer 2005 and Sept. 30, 2007; [4]as per Dec. 31, 2005 and Sept. 30, 2007

Abbreviations

Performance Polymers	
BTR	Butyl Rubber
PBR	Polybutadiene Rubber
TRP	Technical Rubber Products
SCP	Semi-Crystalline Products

Advanced Intermediates	
BAC	Basic Chemicals
SGO	Saltigo
IPG	Inorganic Pigments

Performance Chemicals	
MPP	Material Protection Products
IPG	Inorganic Pigments
FCC	Functional Chemicals
LEA	Leather
RCH	Rhein Chemie
RUC	Rubber Chemicals
ION	Ion Exchange Resins

Engineering Plastics	
LUP	Lustran Polymers

Financial Calendar 2008

Financial Calender

Q1 Results 2008	**May 14, 2008**
Annual General Meeting	**May 29, 2008**
Q2 Results 2008	**August 13, 2008**
Capital Market Day	**September 18, 2008**
Q3 Results 2008	**November 13, 2008**

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